

ASTRO SECURE
AFRICA
Prevention and Safety

COMPANY PROFILE



WELCOME TO ASTRO SECURE AFRICA LIMITED

THE HOME OF SECURITY EXCELLENCE

Astro Secure Africa Limited is a leading provider of integrated, intelligence driven risk management services. Founded in 2018 as a manned guarding company we have evolved over the years with a formidable security track record and are now known as a security solutions provider of choice to many East African organizations and government institutions.

With great of experience behind our name, Astro Secure Africa Limited provides top-tier risk management through a variety of integrated solutions, including **guard services, close protection, investigations, special operations, risk assessment, tactical units, technical security system installations** and more.



CUSTOMER CENTRIC

Our customers are at the Centre of our business philosophy which is driven by customer focused leadership, empowering our front line, understanding our customer by using metrics that matter and encouraging feedback to provide continuous improvement.

FOCUSED AGILITY

We assist our customers in solving their problems quickly and easily with a flexible “can do” attitude and approach.

DYNAMIC INNOVATION

As a leading security solutions provider, we work hard at understanding our customer’s needs and then design products and services, together with the right people, to deliver on these needs.

Astro Secure Africa Limited

Is a Licensed and Certified Security Company in Tanzania. **Astro Secure Africa Ltd** believe that the success of any organization depend heavily on a secured and safe environment.

OUR VISION

To be the most excellent Security Company in Tanzania through well trained and disciplined guard force supported with clear procedures and close supervision.

OUR MISSION

Listening carefully to customers to truly understand their needs and then delivering solutions that turn into customer’s success.

We are committed to give our employees a stable work environment with equal opportunity for learning and personal development.



CORE VALUE

- × **Team Work:** Our people are our strength; we work together as one united team to always deliver the best possible results.
- × **Integrity:** To act with integrity without compromising the truth, always we tell the truth even when admitting our mistakes.
- × **Safety:** We ensure the health and safety of all employees by making it an integral part of our business and our culture.

Our Critical Success Factors

TRAINING

The Company involves both government security organs and private security experts on training to ensure that all the time it has proper and well trained security guards and supervisors in our sites capable of satisfying our customer's needs and expectations.



DISCIPLINE

The company has invested heavily on the discipline of our security guards and other operational staff. It has disciplined security guards and operational staff who adhere to both Astro Secure Africa Ltd Company, client's procedures and government security laws and regulations.

CLEAR PROCEDURES

The company has defined operations procedures and laid down site instructions which are derived from mutual agreement and undersigned by both Astro Secure Africa and clients that enable Astro Secure Africa to work in a well-organized and coordinated way in each site.

SUPERVISION

The company is committed ensuring that it has both close supervision and good management.

Our Services

Manned Services

We offer high-standard security services, focusing on the selection, training and supervision of our people. We are leaders in provision of professional security in Tanzanian market, with an expanded clientele which includes private and public organizations.



Static Guard Services

- Building Maintenance Systems (BMS) Management
- Monitoring Centre security
- Customer services
- Multi-story site security
- Special event security
- Site security
- Site patrols
- Crowd control
- Bodyguard
- Gatehouse
- Cash Escorts

Corporate Services

- Personal protection for executives and individuals
- Electronic countermeasures (e.g. debugging)
- Office and factory area protection



- Corporate security personnel
- Fraud and embezzlement
- Theft and stock loss
- Concierge duties

Our Sector and Area of Operation

Astro Secure Africa Limited has vast knowledge and experience in dealing with Mining industry, Corporate Security, Hotels, Universities and Convoy Escort Security.

The broad range of customized security solutions provided to clients includes:

- ✘ Armed and Un armed guards
- ✘ V.I.P and Executive Protection
- ✘ Cash in Transit (CIT)
- ✘ Valuable in Transit
- ✘ Risk Assessment
- ✘ Security Design
- ✘ Private investigation
- ✘ Private and Commercial escort
- ✘ Riot Fighting
- ✘ Alarm System and Response team
- ✘ Stock Loss Control
- ✘ Special Events and Functions



Astro Secure Africa Limited aims to continue to apply the highest of business ethics and transparency in all its operations, and distances itself from any practice, which does not promote the sincere interest of the security industry.

Astro Secure Africa Limited abides completely to the laws of the country and work very close with the Tanzania Police Force through Community Police program (Polisi Jamii).

- That the manpower selected is the best for the task, measured against the specified profile for security officials and a minimum competence level
- Incomparable service levels.

Astro Secure Africa Limited provides specialist and competent managerial staff for the duration of the contract.

The application of manpower for a contract is always done in the form of a dedicated core team. This team is structured according to security functions as

specified in the agreement with the client, and selected personnel are trained for the particular task and site.

Advantages of the core team:

- the same personnel are always on a site
- responsibilities are linked to specific positions and rank structures
- the security officers develop into specialists
- opportunities for promotion are created, resulting in motivated officers

RECRUITMENT AND TRAINING

✘ **Astro Secure Africa Limited** is particularly aware of the fact that the success of a service provider does not rely only on attracting quality manpower, but also on selecting people best suited to each client’s individual needs.

Selection of security personnel.

Our company maintains close contact with the relevant government authorities regarding the screening and selection of potential candidates to be trained as security officers. Our selection criteria include, Finger prints check by the Tanzania Police force, the proven ability to read, write and speak both Swahili and English, an applicable and proven track/employee record, etc. In addition all candidates are screened for criminal records.

✘ All security officers must complete and pass a basic security course and for supervisory personnel will attend an advanced course that would qualify them to act as Shift Leaders and Site Commanders. Also all Security Officers will undergo Community Police (POLISI JAMII) and Human Rights training by the Tanzania Police Force.

During the 4-5 week basic training course for security officers, a wide variety of subjects are presented by qualified instructors. These subjects include the following.

TRAINING MODULES

MODULED	MODULE DESCRIPTION
Module 1	Personal Hygiene, Appearance, HIV/AIDS, Malaria
Module 2	The Threat
Module 3	Role of Security
Module 4	Observation
Module 5	Fire fighting
Module 6	Access Control
Module 7	Searching Techniques’

Module 8	Guarding and Patrolling
Module 9	Radio and Telephone Procedure
Module 10	Basic First Aid
Module 11	Role in emergencies
Module 12	Public Relations
Module 13	Legal Aspects
Module 14	Disciplinary Code
Module 15	Site Administrations
Module 16	Occupational Health and Safety
Module 17	Voluntary principle on Security and Human rights
Module 18	Use of Force
Module 19	Basic Self Defense
Police	Community Police/ Polisi Jamii



Further to the above general courses we train guards as per the specific assignment requirements and the clients' instructions and come up with the standing orders, procedures for the assignments. At the end of the training, the guards have a proper understanding in their core security duties as below:

1. Protection/securing of life and property/assets,
2. Maintenance of law and order,
3. Prevention, deterrent and detection of crime,
4. Enforcement of company's (clients) rules and regulations,
5. Assisting in pre-emergency and post emergency situations,
6. Keeping and maintenance of relevant records i.e. visitor's goods received etc.
7. Maximum use of the available parking area and parking control,
8. Public relations and communication skills,
9. General searches on persons and vehicles etc

FIRE ARM TRAINING

MODULE	MODULE DESCRIPTION
Module 1	Legal Aspects
Module 2	Safety
Module 3	Shotgun Knowledge
Module 4	Care and Maintenance
Module 5	Ammunitions
Module 6	Fundamental of Shooting
Module 7	Range Procedure
Module 8	Practical Shooting
Police	Training and Assessment by Police Force



SERVICES HISTORY

Astro Secure Africa Limited has supplied security services to major security operations such as:

Na	Client	Services	Location
1	CRJE (E.A) Ltd	Guarding	Mwanza, Dodoma and Zanzibar
2	Fang Hua Inv Ltd	Guarding	Shinyanga
3	Musoma Food	Guarding	Shinyanga Mwanza
4	Kuku Poa Ltd	Guarding	Mwanza
5	Long Teng Int Co Ltd	Guarding	Shinyanga
6	SeVi Boutique Hotel	Guarding	Zanzibar
7	Che Che Vule Hotel	Guarding	Zanzibar
8	Jafferji Beach Retreat	Guarding	Zanzibar
9	Busami Illusion	Guarding	Kahama
10	Kitunda Gold Mine	Guarding	Sikonge
11	ODM Gold Plant	Guarding	Kakola
12	Down Town Lounge	Guarding	Shinyanga
13	Kismart Mining	Guarding	Musoma
14	Vic Fish Limited	Guarding	Igunga
15	The Joint Mwanza	Guarding	Mwanza
16	MGSM Resources	Guarding & Escort	Segese Kahama
17	RUWASA Shinyanga	Guarding & Vehicle Tracking	Shinyanga
18	Baraka Plant	Guarding	Segese Kahama
19	RETRUS Tanzania	Guarding & Offline Monitoring	Mwanza



Quality Assurance

- Astro Secure Africa is committed to the pursuit of quality excellence in all aspects of its operation and demonstrates best practice procedures and effective project management.
- Astro Secure Africa regularly monitor and evaluate systems and processes and aim to continually improve these through staff and client feedback.

Accreditation

Astro Secure Africa Limited has been accredited with the following licenses:

- Tanzania Police Force
- Business Registration and Licensing Agency
- Tanzania Revenue Authority
- Tanzania Security Industry Association.

Astro Secure Africa is a corporate member of:

- National Social Security Fund.
- Worker Compensation Fund
- Tanzania Security Industry Association.

Astro Secure Africa insurance policies for the protection of its operations:

- Company Liabilities Insurance.
- Workers Compensation Insurance



Management Profile

Astro Secure Africa Ltd Rank Structure

- Probationer
- Patrolman/Patrolwomen
- Senior Patrolman/Senior Patrolwomen
- Section Leader
- Supervisor
- Area Manager
- Operations Manager
- General Manager



Organization Structure



Mr. James M. Bundala
Business Development Director



Dr. Dorina D. Masatu
Finance & HR Director



Alfred M. Wise
Chief Director

Contacts

24/7 Alarm Receiving & Incident Management Centre

Our Control Room Centre operating around the clock offering reception, processing and management services for Burglar alarm, Online C.C.T.V system Monitoring and are standby to respond any call from our clients etc. Operation is performed by an experienced team of operators with the technological support of receiving, evaluation and routing software applications (incident management), based on a predetermined action plan per customer or facility, 365 days a year.



Head Office

Igogo Industrial Area, Block A. P.O.Box 1654 Mwanza Tanzania.

Cell: +255 757 727 777,

E-mail: secureastro@gmail.com

Branches

Dodoma, Dar es Salaam, Zanzibar, Shinyanga and Geita

Cell: +255 717 321 222, +255 753 462 260

Patrol and Response

A specially trained team is coordinated by the 24/7 Operations Control Centre, to perform patrols with specially equipped vehicles and response immediately in case of urgent incidents, ensuring a high level of security for our customers.



PROJECT APPROACH TO MANAGEMENT

We take time to examine and analyze the issues to be addressed in considerable depth prior to any significant deployment of our personnel.

- Full presentation of mutual capabilities.
- Overall evaluation of operational requirements.
- Preparation and delivery of operational proposal.
- Contractual arrangements put in place.
- Engagement of Rapid security services.
- Thorough project plan worked up and agreed.
- Deployment of Rapid security guards.
- Completion of project.
- Withdrawal of guards upon expiry of contract.

With Astro Secure Africa you have access:

- 24 hours cover in case of emergency.
- In depth investigation and liaison with the police by our investigations officers in case of an incident.
- To our Directors, General Manager, Operations Manager, Branch Manager and other senior supervisors.
- Replacement/standby guard to be deployed in case the regular guard is sick or absent.
- Reliever guard to relieve the regular guard during off duties every week.

Technical services include project support services such as:

- System design
- Installation & configuration
- Training & Project documentation
- Preventive and Corrective maintenance services
- Remote video, alarm and incident management

Perimeter Protection and B.A Systems

By having installed thousands of Burglar Alarm systems that are connected and supervised by the Incident Receiving & Management Centre we are providing protection to businesses and residences around the clock.



CCTV

Being a pioneer in image transmission to remote Surveillance Centers, our company is highly specialized in the design and implementation of Video surveillance, recording, and automatic analysis systems.



Electronic Security Systems

The company's team of Engineers has designed and implemented some of the most important electronic security projects in Tanzania. Our offering portfolio is based on products sourced from well-known international manufacturer.



SERVICES CHARTER

Astro Secure Africa Ltd is one of the fast growing security firms in Tanzania and our dedicated, close-knit staff pool is comprised of professional and experienced employee with most of them drawn from the private security backgrounds, supplemented with relevant customized security training per assignment. Astro Secure Africa is specialized in personnel protection, property protection, safe journey management, event security, security consulting for individuals or businesses, and installation & maintenance of technology based systems (Alarms, hidden cameras, CCTV, access systems, fencing, locking systems). In all phases of collaboration, we focus closely on the clients' needs while paying special attention to the need for confidentiality. Any task is thus individually planned and executed to optimize team work and safety in accordance with the specific situation and the actual circumstances. We are driven by a passion to deliver the best security services and this progressively keeps us exploring the best practices in the sector to serve our customers better over time.

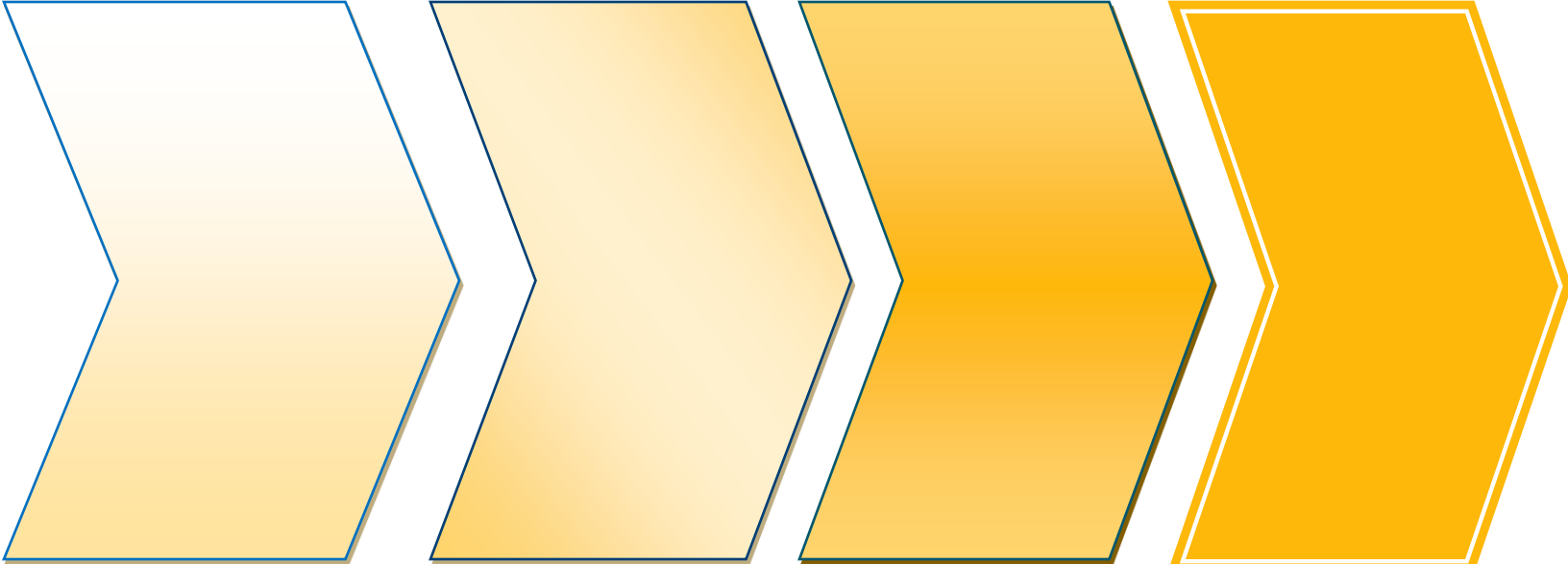


- Price quotations for security services will be done for clients after they advise on type of security services they would prefer and after a survey has been done.
- For security fences, CCTV and Security Alarm quotations for customers will be arrived at when our technical team has done a survey and arrived at the total distance of area to be covered, and also on the type and diameter of the fence selected plus other equipment or materials that may be required for the fence to operate effectively.
- For other mentioned services, charges will be agreed upon discussion with the respective team involved.

CONCLUSION

We hope this information will help you to arrive at a more informed decision, and offer us a chance to serve you in all your security needs. Kindly contact the undersigned for any inquiries and further information.





Prevention and Safety

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